

**STRATEGIC PLAN FOR ISLAMIC BANKING INDUSTRY IN PAKISTAN**

**Appendix A**

***Islamic Banking (Balance Sheet) Market Share-December 2007***

(Rs. in Million)

	<b>Banking Industry of Pakistan</b>	<b>Islamic Banking Industry</b>	<b>Market Share of IBIs %age</b>
<b>ASSETS</b>			
Cash & Balances With Treasury Banks	469,267.8	20,463.4	4.4%
Balances With Other Banks	147,400.3	18,532.7	12.6%
Due from Financial Institutions	190,577.4	11,850.1	6.2%
<i>Investments - Net</i>	<i>1,275,325.8</i>	<i>30,961.0</i>	<i>2.4%</i>
<i>Financing - Net</i>	<i>2,688,979.4</i>	<i>106,848.0</i>	<i>4.0%</i>
Other Assets	211,628.8	6,870.7	3.2%
Operating Fixed Assets	168,542.6	6,966.5	4.1%
Deferred Tax Assets	19,634.9	3,454.0	17.6%
<b>TOTAL ASSETS</b>	<b>5,171,357.1</b>	<b>205,946.3</b>	<b>4.0%</b>
<b>LIABILITIES</b>		-	
Bills Payable	82,075.1	2,596.5	3.2%
Due to Financial Institution	452,050.2	15,041.6	3.3%
<i>Deposits And Other Accounts</i>	<i>3,854,712</i>	<i>147,361</i>	<i>3.8%</i>
Sub-ordinated Loans	30,107.1	-	0.0%
Liabilities Against Assets Subject To Finance Lease	896.0	52.6	5.9%
Other Liabilities	189,797.9	10,535.3	5.6%
Deferred Tax Liabilities	17,127.5	832.9	4.9%
<b>TOTAL LIABILITIES</b>	<b>4,626,765.4</b>	<b>176,420.0</b>	<b>3.8%</b>
<b>NET ASSETS</b>	<b>544,591.6</b>	<b>29,526.3</b>	<b>5.4%</b>
		-	
<b>REPRESENTED BY:</b>			
Share Capital	247,246	25,658	10.4%
Reserves	119,862	1,422.7	1.2%
Un-appropriated Profit	85,508	1,952.7	2.3%
	<b>452,616</b>	<b>29,033</b>	<b>6.4%</b>
Surplus/Deficit On Revaluation Of Assets	91,976	493	0.5%
<b>TOTAL</b>	<b>544,592</b>	<b>29,526</b>	<b>5.4%</b>
<b>Source: Annual Audited Accounts , 2007</b>			

## STRATEGIC PLAN FOR ISLAMIC BANKING INDUSTRY IN PAKISTAN

### **Market Size and Growth Forecasts:**

Following assumptions have been made while forecasting market size and growth rates for Islamic Banking Market:

- IBIs will be able to channelize funds from huge untapped market
- SBP will continue to play its supportive and dynamic role in providing suitable regulatory and Shariah compliance framework
- IBIs will be able to get their desired number of business places/branches
- Shariah compliant Government liquidity instruments will be available in the market in these years.
- Islamic Banking industry (IBIs and SBP) will be able to build, train or hire the necessary human resource base capable of catering to the requirement of attaining the outreach and market share envisioned by the industry

Moreover, based on the estimates upto the year 2012 received from major Islamic Banking Institutions, the forecasted size and expected growth rates of deposits and financing and also the Human Resource requirement of Islamic banking market in consolidated form is provided below:

Deposits (Rs. in Million)	2008	2009	2010	2011	2012
Total IB Industry Deposits	215,938	340,128	499,036	722,109	907,064
Annual Growth Rate	-	58%	47%	45%	26%

Financing (Rs. in Million)	2008	2009	2010	2011	2012
Total IB Industry Financing	184,641	277,153	413,594	600,014	731,591
Annual Growth Rate	-	50%	49%	45%	22%

Human Resource Requirement	2008	2009	2010	2011	2012
Total IB Industry HR	9,601	13,063	16,181	19,220	20,953
Annual Growth Rate	-	36%	24%	19%	9%